



# *iVis Technologies*

iVis Center Franchising Affiliation Program

*from Italy, centuries of inspiration and innovation create custom vision*

# Affiliation Format

Reaching your destination requires knowing your starting point!

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Ivis Technologies recently introduced a new commercial program to open, with a franchise agreement, **iVis Centres™** for custom corneal no-touch surgery.

The affiliation form to open an **iVis Centres™** may be required at :  
[sales&marketing@ivistechologies.com](mailto:sales&marketing@ivistechologies.com)

An **iVis Centre™** ideally needs to be located within a surgical ophthalmology centre, having technical staff to be trained in the use of the **iVis Suite™**.

The affiliation proposal for the opening of an **iVis Centre™** requires:

- 1) Location of the **iVis Centre™**: preferably a town with population over 300.000 people
- 2) Franchising Contract Duration: 5 years
- 3) Joining Fee: nil
- 4) Royalties: nil

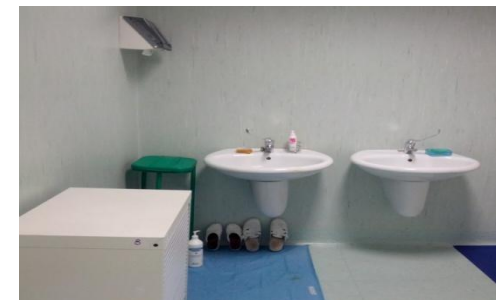
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The **iVis Centre™** requires the following premises:

- *Waiting Room:* this is the room where the patients wait before the visit and the surgery;
- *Diagnostic Room:* this is the room that accommodates the diagnostic devices **PrecisioHD™** and **pMetrics™** of the **iVis Suite™** and dedicated to the preparation of the patient. The recommended minimum size for this room is 400 cm x 300 cm;
- *Surgery Room:* this the room where the **iRes™** laser of the **iVis Suite™** is installed. The surgery room must be fitted in accordance to the current applicable regulations for surgical rooms. The recommended minimum size for this room is 400 cm x 300 cm.



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**iVis Technologies will provide to the iVis Centre™ the following:**

The **iVis Suite™** platform to execute all therapeutic and refractive treatments of the R, M, T and TC classes .

All consumables necessary to the correct operation of the **iVis Suite™**.

All spare parts to maintain the correct operation of the **iVis Suite™**.

All technical upgrades that will be released periodically in order to maintain and expand the technological leadership of the **iVis Suite™**.

The training of the technical personnel of the **iVis Centre™**.

iVis personnel to support the technicians of the centre in the initial period post-opening.

The personnel necessary to carry out the “Complex Level Service” maintenance to preserve the optimal functioning of the **iVis Suite™**.

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## **The iVis Centre™ will provide:**

The management of the **iVis Centre™** and all associated costs.

The consumables and the generic devices necessary to perform the refractive and therapeutic corneal surgery of the R, M, T and TC classes, such as gloves, contact lenses, speculums, medications and surgery room materials.

The technical personnel to execute the refractive and therapeutic surgeries of the R, M, T and TC classes.

The technical personnel necessary to run and to ensure the best performance of the **iVis Suite™**, included the “First Level Service” maintenance.

The necessary support to the Ophthalmologists that will use the **iVis Suite™** at the **iVis Centre™**

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The management of the **iVis Centre™** and iVis Technologies will agree on a price list applicable to the patients for the refractive and therapeutic surgeries of the R, M, T and TC classes, according to the specific price-sensitivity analysis of the geographical area where the **iVis Centre™** will be located.

iVis Technologies and the **iVis Centre™** will share the revenue generated from the therapeutic and refractive procedures of the R, M, T and TC classes according to an agreed revenue-sharing.



# iVis Technologies

Innovative Solutions  
for Custom Refractive  
and Custom Therapeutic  
Surgeries

*Thank you for your attention*

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